### FAIRLEIGH DICKINSON UNIVERSITY

**Appendix A**

**SALARY SCHEDULE AS OF NOVEMBER 16, 2010 - TWELVE MONTH EMPLOYEES**

<table>
<thead>
<tr>
<th>GRADE</th>
<th>35 HOURS MINIMUM ANNUAL</th>
<th>35 HOURS MINIMUM WEEKLY</th>
<th>STEPS</th>
<th>35 HOURS JOB RATE</th>
<th>35 HOURS JOB RATE ANNUAL</th>
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<th>STEPS</th>
<th>40 HOURS JOB RATE</th>
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<th>STEPS</th>
<th>HOURLY JOB RATE</th>
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Employees shall progress one step each year until reaching the Job Rate.

Employees receiving a minimum of 10% promotion increase after May 15 of a calendar year, will receive the next automatic step increase on November 16 of the following calendar year. Employees receiving a 10% or more increase before May 15, will receive the next step increase in the same calendar year.

The above Weekly Salary Schedule shall be increased by the amount of the annual across the board base salary increase. In the event the Professional Administrative Staff receive an across the board base salary increase greater than 2%, then the employees in the Local 153 bargaining unit shall receive the higher amount and the Weekly Salary Schedules in this Appendix A above and for the remaining years of the contract shall be adjusted accordingly.