3. Please describe or draw a "family tree" showing the generations of family members working in the business (past, present). Please begin with the founder, and include the names and ages of all current family members.

4. Please provide a brief history of the nominee’s business. Please consider such factors as how the family’s values are incorporated into the values of the business and how the family balances work life and home life. (250-650 words)

5. What element of the company sets it apart from other New Jersey Family Businesses (such as policy, human resources, marketing techniques, special employee benefits, financial success and longevity, innovation)? (100-300 words)

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7. It is relatively easy to do business in good times, but great businesses are proven in the tough times. Tell us about a tough time in your business history and how your business and your family got through it. What were the challenges? How did you solve them? (250-650 words)

8. Future plans and expectations: Where do you want to take your family business? What is your vision for the future? Each generation involved in the business is encouraged to respond to this question. (250-650 Words)

9. How did you hear about the Family Business of the Year Awards?

❏ Radio
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❏ Word of mouth
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❏ Other    ________________________________

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OFFICIAL NOMINATING PETITION
DEADLINE—APRIL 11, 2005

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NOMINATE

1. How long have you known the nominee and in what capacity?
2. Company Description: Please include the following information:
   a. Name of company
   b. Address
   c. Telephone
   d. Fax
   e. Number of employees
   f. Type of business
   g. Financial Category (please check one)
      • Over $10 Million in annual sales
      • Up to $10 Million in annual sales
   h. Industry
   i. Annual sales
   j. Characteristics that make the family business unique
   k. The location and history of the institution
   l. Any other information you think pertinent
3. Type of Business: Manufacturing, Retailing, Sales, Distribution, Service, Technology, Other (please specify):
4. Financial Summary: Please include the following:
   a. Revenue
   b. Profit
   c. Asset
   d. Liabilities
   e. Net Worth
5. Any New Jersey-based family-owned business, at least 50% of whose common stock is owned by one or more family members, whose innovative strategies and business practices have had a positive impact on its community and society.
6. The nominee must be postmarked by April 11, 2005 to be considered for the Family Business of the Year Award.

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Fax:______________________ E-mail Address: ___________________________________

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[ ] Over $10 Million in annual sales

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New Jersey Female Entrepreneur Lecture.

Are you eligible? Please check all that apply.
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For more than 100 years, it is the state's oldest and ... employees who provide safe, reliable gas and electricity, business development guidance and active community support.

Camarès delivers research, planning, marketing, advertising and design services to businesses and non-profits throughout New Jersey. It is one of the nation's largest diversified agencies, providing regional banking, corporate banking, real estate finance, asset-based lending, and related financial services.

PNC Financial Services Group is one of the nation's largest diversified financial services organizations, providing regional banking, building and home finance, money market, credit card, annuity, insurance and global fund services. Each of the company's businesses is focused on meeting the needs of New Jersey's residential and commercial clients.

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Family Business of the Year Award
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Fairleigh Dickinson University, Madison, NJ 07940
For further information, please contact the Institute at (973) 443-8842
Additional forms are available to download at www.fdu.edu/rothman
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